



PARTNER TRAINING PROGRAM

<companyName> pre-sales training <date>

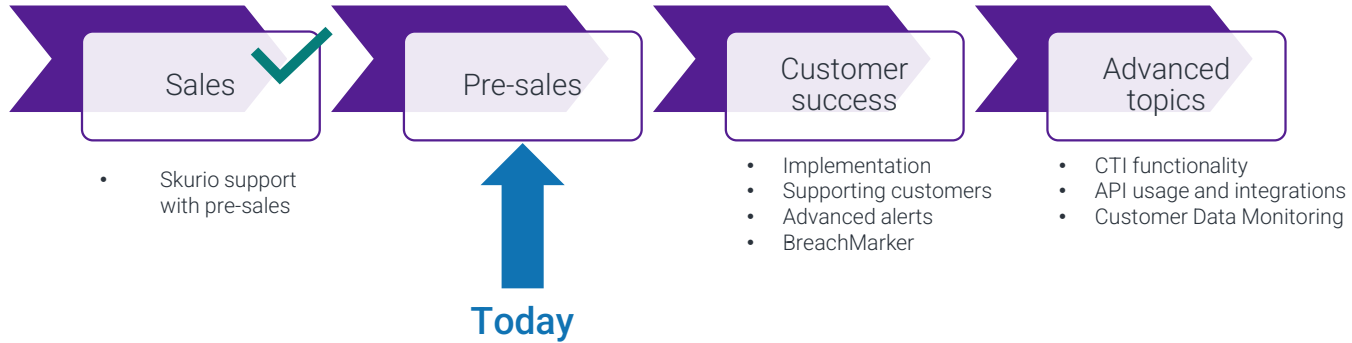
TRAINERS

- › Rodolfo Silva, Pre-sales Consultant
- › Sam Pettitt, Intelligence Analyst

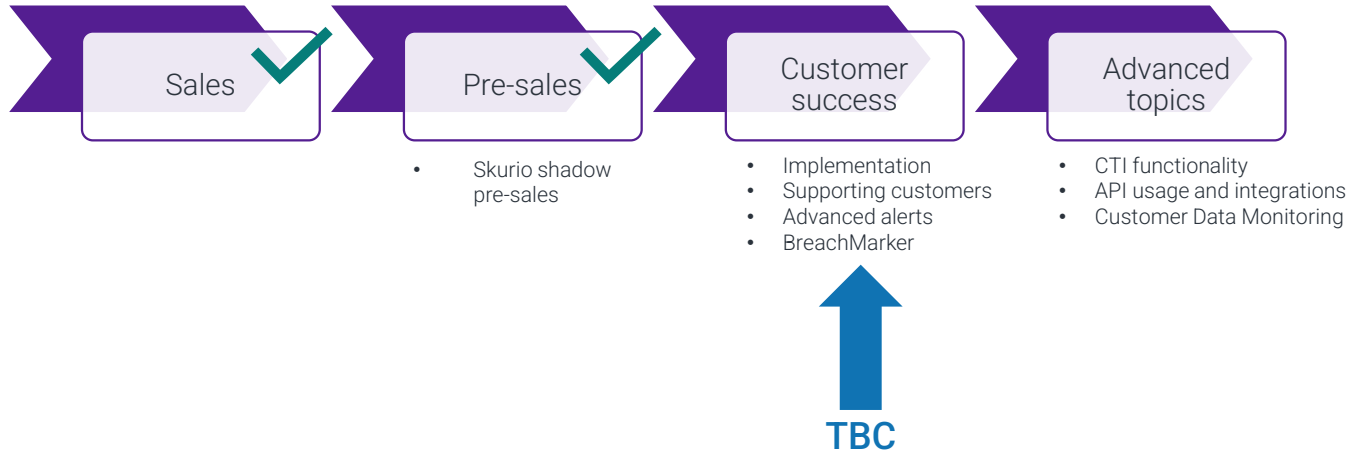
AGENDA

Section		Presenter
Introductions (10 min)	Rodolfo Silva	Rodolfo
	Sam Pettitt	Sam
	Training plan overview	Rodolfo
Handout overview (15-25 min)	0.1 Skurio Glossary of Terms	Sam
	0.2 Accessing Help	Sam
	0.5 Data Sources and Collection	Sam
	0.3 Mapping Use Cases to Alerts	Rodolfo
	0.4 Package Overview	Rodolfo
Training Modules (75-85 min, incl break)	1.1 10 minute Demo	Rodolfo
	1.2 Skurio core features end-to-end review	Rodolfo
	1.2a Request a Takedown	Sam
	1.4 Typosquatting	Sam
	1.3 Demo Environment Setup	Rodolfo
Close		Both

SKURIO TRAINING OVERVIEW



SKURIO TRAINING OVERVIEW



SUPPORTING DOCUMENTATION - REFERENCE MATERIAL

- › 0.1 Glossary
- › 0.2 Accessing Help
- › 0.3 Mapping use cases to alerts
- › 0.4 Package overview
- › 0.5 Data sources & collection



SUPPORTING DOCUMENTATION – TRAINING MODULES

- › 1.1 Ten minute demo
- › 1.2 Core features end-to-end review
- › 1.3 Demo environment setup
- › 1.4 Typosquatting





THANK YOU

COMMERCIAL IN CONFIDENCE